



HELICOPTERS

Welcome Civil Aviation Administration of China - CAAC

July 2017

AIRBUS

At a glance

23,059 employees

6.65 bn € turnover in 2016

to serve **3,014** operators

29 Customer Centres

in **152** countries

A unique global presence

Airbus top management structure⁽¹⁾

Denis RANQUE *Chairman Board of Directors (BoD)*
Tom ENDERS *Chief Executive Officer (CEO)*



COMMERCIAL AIRCRAFT
Fabrice BRÉGIER



HELICOPTERS
Guillaume FAURY



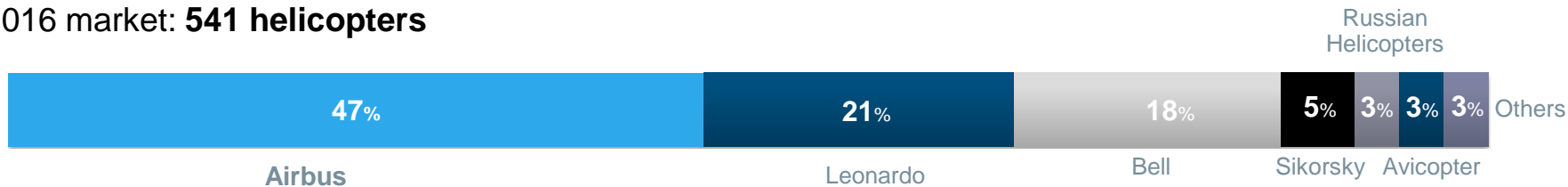
DEFENCE AND SPACE
Dirk HOKE

(1) As of 01/01/2017



Solid leader in the civil & parapublic market

Civil & parapublic market > 1.3 t
2016 market: 541 helicopters



HELICOPTERS

Supporting customers operating the most challenging **civil missions**

Emergency Medical Services



Search and Rescue (SAR)



Private & business aviation



Offshore transportation



Aerial work



Law enforcement



HELICOPTERS

The civil range

Single



H120



H125



H130

Light twin



H135



EC145



H145

Twin medium



AS365 N3+



H155



H160



H175

Medium/Heavy



H215



H225

2. Key Activities & Assets

HELICOPTERS

A global presence

2.5 billion €
in orders in 2016

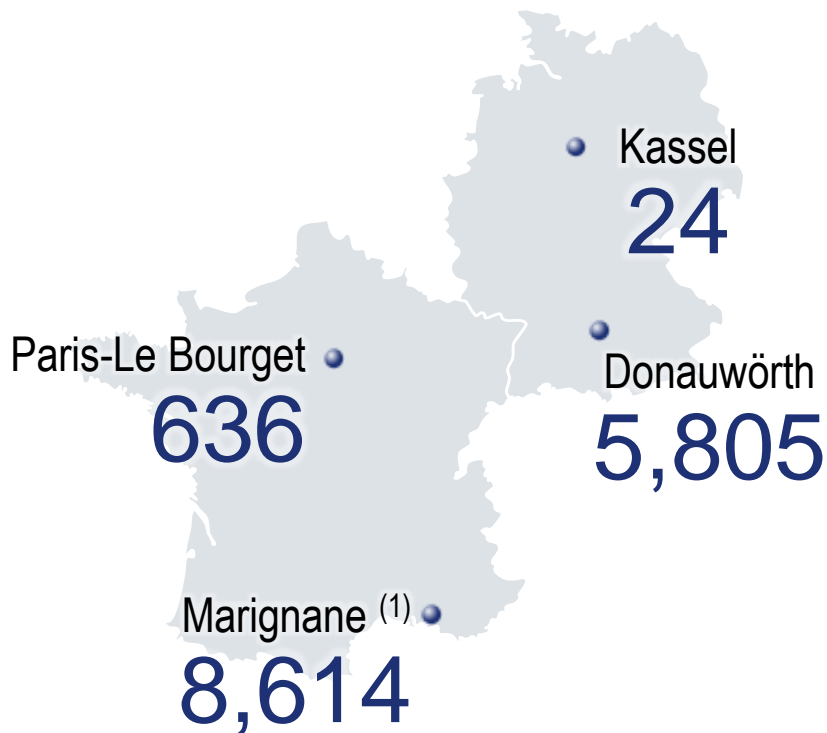
29 Customer Centres

7,980 employees
(incl. Vector Aerospace)

In 2016
50%
of helicopters
have been
sold by
Customer
Centres



Workforce and activities in the founding countries



15,079
Total workforce (2)

(1) Airbus Helicopters Headquarters

(2) As of 12/31/2016

HELICOPTERS

Mastering the complete helicopter value chain



Conception & Development



Industry & Production



Support & Services

3. Key priorities

Our priorities

Customer
satisfaction

To offer reliable and efficient products and support & services worldwide ...

Quality
& Safety

... by working with a very high level of quality and safety...

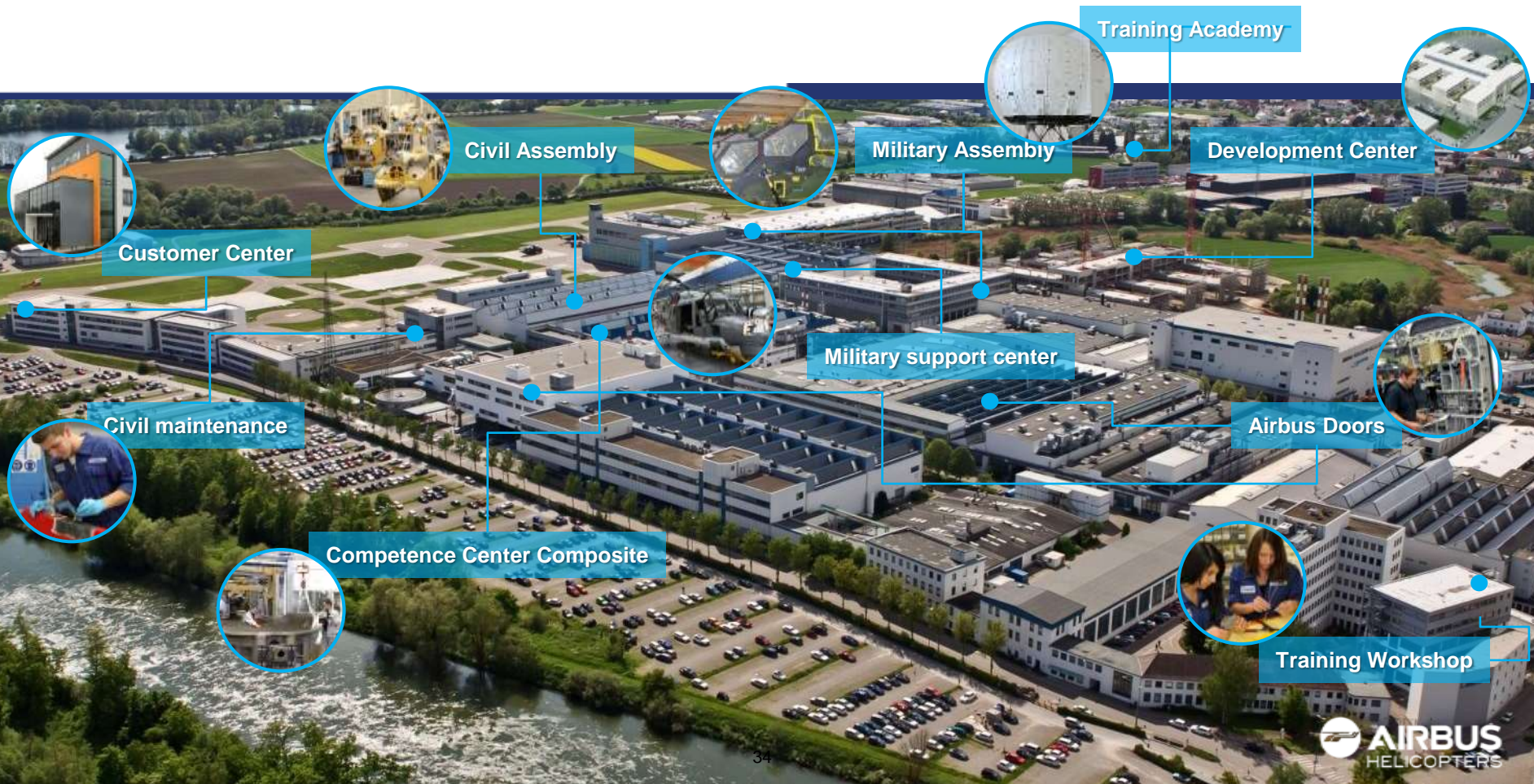
Competitive
Products &
Innovation

... by pursuing our innovation roadmap and enhancing our competitiveness to ensure sustainable development and growth.

The site in Donauwörth



Airbus Helicopters – Complete system for helicopter construction



Airbus Helicopters - Activities in Germany



H 135



H145



NH90



Tiger



MRO



Aircraft doors

Civil & military helicopters, maintenance, training, aircraft components

Thank you for your attention

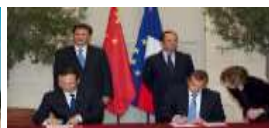
空中客车直升机在中国

空中客车直升机与中国长达半个世纪的合作



H120 / HC120

生产许可

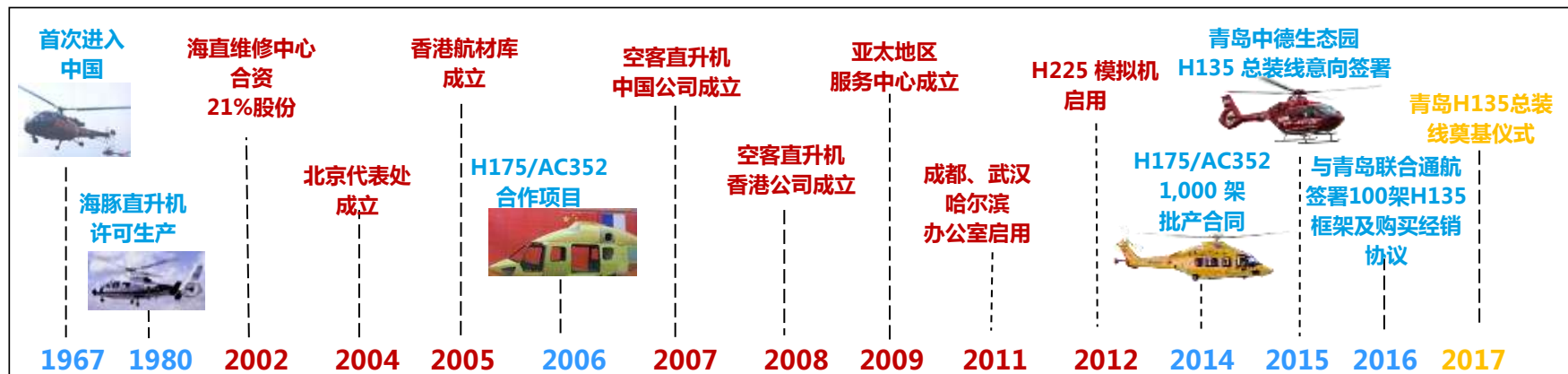


H175 / AC 352

- H175于2014年1月欧盟取证
- 2014年3月中法签署 1000 架直升机批产合同
 - 2014年首批交付客户
 - 2016年底 AC352首飞



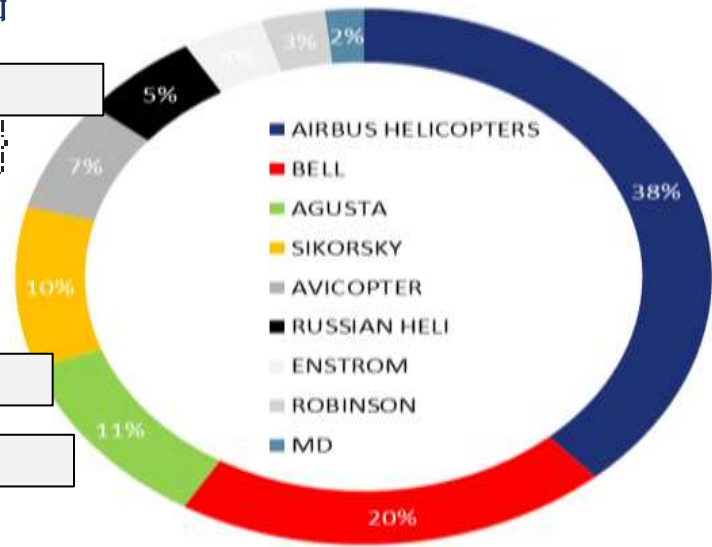
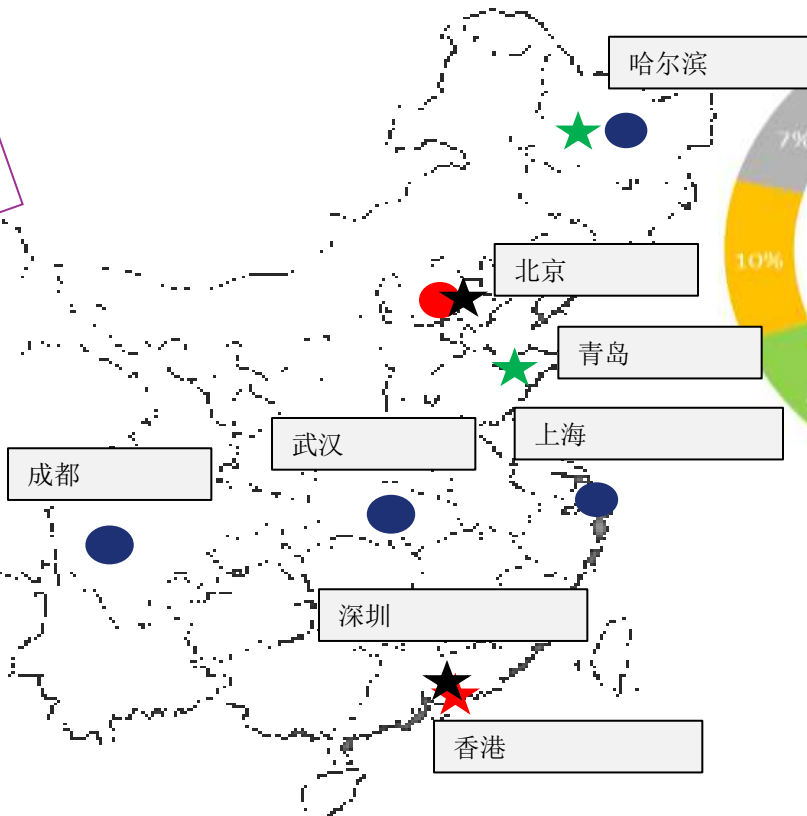
H135 总装线



空中客车直升机：中国市场份额第一名

唯一在中国
建立自己全资子公司的
外国直升机厂商

- 空中客车直升机中国总部
- 地区办公室
- ★ 维修机构 / 服务中心
- ★ 物流与服务机构
- ★ 工业合作



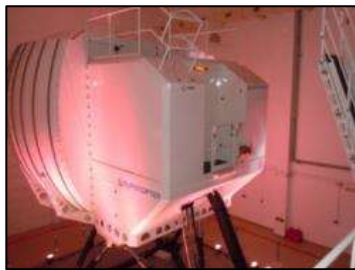
截至2016年底：

- 总机队 = 500+ (民用涡轴)
- 空中客车直升机约 200 架



空中客车直升机中国的培训能力

全国首架**H225**
D级全动模拟机



警用任务培训

- 搜救(基础、高级)等诸多高级任务培训
- 所有任务类培训均可在国内进行
- 法国、德国进行深度警用任务培训的便利

基础培训

飞行员
机务

高级任务培训



民航局认可的 **H125** 和
H130 机务转机型培训



空中客车直升机中国的航材物流服务

唯一在大中华地区有
物流平台的
国外直升机OEM

严格的考核要求

计划订单准时交付率承诺达到

100%



香港物流平台
北京物流中心

为大陆客户进口并配
送部件

中文服务 **24/7**



2 种方案
减少飞机停场(AOG)
情况

AOG 热线: +86 139 1009 6344

airbus.aog@airbus.com

- ❖ 初始库存
- ❖ 计划订单

针对AOG 全新承诺

航材部件订货

空中客车直升机中国的维修能力

覆盖全国三个维护等级服务:

- **航线维护**

- 本地化的物流服务将航材直接送达用户的运营基地
- 客服人员日常沟通与协助

- **定检**

- 在技术代表的协助下，更合理地对定检维护进行安排

- **修理与大修服务**

- 通过维修中心对机身、桨叶与主要部件进行修理与大修

北京首航直升机
通用航空服务有限公司
• H125, H135

与厂商相同标准的国内维修网点



中信海直通用航空维修工程有限公司

- 从 H120 到 H225
- 可以执行D 级维修

